

Product Support Sales Representative, Moncton

Role:

The incumbent will be responsible for the promotion and sale of products, parts and services offered by SMS Equipment. He/she will strive to increase the visibility and the market share of SMS as a supplier of parts and service with existing and future customers.

- Present customers with our prices, terms and conditions, warranties, delivery dates and credit and financing programs.
- Coverage of all customers in Eastern NB and PEI
- Produce and submit to supervisor daily and/or weekly activity reports.
- Follow up with customers and provide after-sale service.
- Continuously improve his/her knowledge of all products offered by SMS Equipment.
- Maintain current knowledge of new products and market developments in this/her territory.

Requirements:

- Post-secondary education and/or equivalent experience.
- 3 to 5 years of experience in heavy equipment industry, construction and forestry
- Excellent communication and negotiation skills.
- Bilingualism is considered an asset (English and French)
- Technical knowledge of ground engaging tools (GET) and related wear parts.
- Must be mechanically Inclined and have a willingness to learn
- Work experience on portable computer and advanced skills in web/data base use and research.
- Must own a vehicle and hold a valid driver's licence.

This role is offered in our Moncton branch location. If you are interested in working for a very dynamic team where your input, your ideas and your participation is valued, apply today.

Qualified applicants are invited to submit their résumé quoting reference number : **PSSR-16515-190125** and position title to:

cv@smsequip.com



*Our people
define us*

Recruiting highly talented and dedicated personnel.

This is a very exciting time to be a part of SMS Equipment. We are one of the largest Komatsu dealers in the world and believe our continued growth is a result of our highly skilled and engaged employees who deliver excellence in the workplace.

If you are interested in working for a very dynamic company where your input, your ideas and your participation is valued, apply today.

Our growth means your success.

