

Bilingual Underground Construction/Mining Technician Specialist

At **BASF**, we create chemistry through the power of connected minds. By balancing economic success with environmental protection and social responsibility, we are building a more sustainable future through chemistry. As the world's leading chemical company, we help our customers in nearly every industry meet the current and future needs of society through science and innovation.

We provide a challenging and rewarding work environment with a strong emphasis on process safety, as well as the safety of our employees and the communities we operate in, and are always working to form the best team—especially from within, through an emphasis on lifelong learning and development.

And we are constantly striving to become an even better place to work. BASF Canada has been recognized as one of **Canada's Top 100 Employers for 2018, as well as one of Greater Toronto's Top Employers for 2018.**

Where the Chemistry Happens...

This position has the responsibility for maintaining and expanding relationships at target accounts, engineering firms, contractors and underground construction organizations by providing account-centric product solutions, driving new technology and expanding relationships.

Formula for Success: You Will...

- Improve business and sales at existing accounts by maintaining and growing customer relationships in a defined geographic and segment assignment.
- Concentrate on unsold accounts, focused on the full UGC portfolio
- Build and develop a solid network of contacts, delivering expertise to customers and prospects.
- Develop and prospect account targets and selling these targeted accounts by providing account-centric product solutions, driving existing and new technologies, value and expanding relationships
- Support newly attained "major" accounts and gain new business at selected accounts.

Create Your Own Chemistry: What We Offer You...

Adding value to our customers begins with adding value to you. You@BASF is the suite of benefits, perks, programs and unique opportunities we offer to support you—the whole you—in all stages of your life and career. With you@BASF, you create your own chemistry.

The total rewards that you receive as a BASF employee go way beyond a paycheck. From competitive health and insurance plans, to robust retirement benefits that include company-matching contributions, to making sure you never stop learning, we believe investing in you is investing in our success. Working for a large, global organization, you'll have a chance to grow professionally and personally, expand your network and build a rewarding and dynamic career.

Ingredients for Success: What We Look for in You...

- Working and demonstrated knowledge of ground support technologies in an underground mining environment including:
- Sprayed and insitu concrete, including mix designs and traditional and shotcrete applications

- Injection systems for Ground Consolidation and Ground Improvement
- Rock bolting concepts related to ground support
- Thin Sprayed Liners
- Knowledge of 'Mine Backfill' is a plus.
- Knowledge of Concrete and admixture technology also a plus
- Mining Engineering or Mining Technology degree required
- **Bilingualism (French/English) is a requirement**

We welcome and encourage applications from all persons. BASF has a robust policy of accommodating employees who are able to perform the essential duties of the job upon accommodation. In particular, applicants with disabilities are entitled to a recruitment process and accessible materials.

Contact: Anita Grissom, Talent Acquisition Advisor
anita.grissom@partners.basf.com